

## Message Text

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PAGE 01 ALGIER 03013 301556Z  
ACTION XMB-04

INFO OCT-01 NEA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-08  
FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 OPIC-03  
SP-02 LAB-04 SIL-01 OMB-01 FAA-00 DOTE-00 CAB-02  
/057 W

-----009872 301900Z /40

R 301512Z NOV 77  
FM AMEMBASSY ALGIERS  
TO SECSTATE WASHDC 7594  
INFO AMEMBASSY ROME  
AMCONSUL CASABLANCA

LIMITED OFFICIAL USE ALGIERS 3013

E. O. 11652: N/A  
TAGS: EAIR, EFIN, AG  
SUBJ: AIR ALGERIE WIDE-BODIED PROCUREMENT

REF: STATE 283337

WE HAVE NOT HEARD SPECIFICALLY WHY BOEING AND AIRBUS INDUSTRIE MAY HAVE BEEN ELIMINATED AS POSSIBLE SUPPLIERS OF WIDE-BODIED AIRCRAFT TO AIR ALGERIE BUT THERE ARE LOGICAL EXPLANATIONS IN BOTH CASES. BOEING'S ONLY ENTRY IS THE 747, WHICH BOEING REP HIMSELF ADMITS WOULD MAKE SENSE ONLY IF AIR ALGERIE WERE TO UNDERTAKE A NEW YORK ROUTE SOON, WHICH IT IS APPARENTLY NOT PREPARED TO DO. AIRBUS IS ADMITTEDLY WELL ADAPTED TO AIR ALGERIE'S EXISTING ROUTES BUT LOCKHEED AND DOUGLAS CLAIM TRISTAR AND DC-10 ALSO WELL SUITED. ALSO, WE UNDERSTAND THAT CUSTOMER COULD LATER BUY LONG RANGE VERSION OF EITHER AIRCRAFT FOR THE NEW YORK ROUTE, THUS ENABLING IT TO INTRODUCE ONLY ONE RATHER THAN TWO (AIRBUS AND 747) COMPLETELY NEW TYPES. MOST COMPELLING REASON FOR DROPPING AIRBUS, HOWEVER, MAY BE RECENT FLARE UP OF POLITICAL PROBLEMS BETWEEN ALGERIA AND FRANCE AND ALGERIA'S BILATERAL ATTITUDE TOWARDS TRADE. OTHER THINGS BEING EQUAL OR ALMOST SO, ALGERIA TENDS TO FAVOR SUPPLIERS FROM COUNTRIES WITH LIMITED OFFICIAL USE

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PAGE 02 ALGIER 03013 301556Z

WHICH ALGERIA HAS A TRADE SURPLUS AND TO AVOID THOSE WITH WHICH IT HAS A DEFICIT. THE US IS THE PRIME EXAMPLE OF THE FORMER AND FRANCE OF THE LATTER. HAYNES

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PROCUREMENT, COMMERCIAL AIRCRAFT, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 30-Nov-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977ALGIER03013  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770444-0259  
**Format:** TEL  
**From:** ALGIERS  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1977/newtext/t1977116/aaaaaehp.tel  
**Line Count:** 58  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 15d3641a-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION XMB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 283337  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 22-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 591130  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AIR ALGERIE WIDE-BODIED PROCUREMENT  
**TAGS:** EAIR, EFIN, AG, BOEING  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/15d3641a-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009